

TIMED AGENDA

START - STOP	TOPIC	LENGTH
12:30 - 12:50	What is a 30(b)(6) Deposition and How to Craft an Effective Notice	20
12:50 - 1:10	How to analyze a case to maximize the effectiveness of the 30(b)(6) deposition	20
1:10 -1:30	How to make the 30(b)(6) testimony binding	20
1:30 - 2:00	Q&A	30
TOTAL MINUTES: 60 MIN AND 30 MIN Q&A		

Program Start Time: 12:30 PM PT

Program End Time: 2:00 PM PT

EDUCATIONAL MATERIALS

Kosieradzki, Mark. (2020) Chapter 13, *30(b)(6) Second Edition*, Trial Guides, (29 Pages)

TRIAL GUIDES COURSE NO. 230524

DESCRIPTION

Mark Kosieradzki's bestselling book, *30(b)(6): Deposing Corporations, Organizations, and the Government*, helped countless attorneys establish the foundational evidence they need to bring large entities to justice. Now, Kosieradzki, a nationally recognized trial lawyer and 30(b)(6) expert, shows that the deposition isn't just for cases against governments, corporations, and other large entities, it can also be used on routine premises liability cases.

In this one-hour webinar, you will learn how to establish dispositive evidence in a premises liability case using a single 30(b)(6) deposition. Discover how the 30(b)(6) deposition can fortify your case, build a record that supports punitive damages, and bind the defendant to established standards of conduct. Kosieradzki will pair video clips from his own past cases to illustrate how to formulate carefully crafted deposition questions.

This 30(b)(6) CLE will cover:

- What a 30(b)(6) deposition is
- The new “meet and confer” amendment introduced in December, 2020
- Jurisprudence supporting the exploration of both facts and positions in a 30(b)(6) deposition
- Anticipating defendant objections to the notice of deposition
- Case analyses that maximize the effectiveness of the 30(b)(6) deposition
- Common defense tactics and landmines in a premises liability case
- The art of building your case around one deposition
- Establishing and supporting a claim for punitive damages
- How to make the 30(b)(6) testimony binding

PRESENTER

MARK R. KOSIERADZKI

- Partner, Kosieradzki Smith Law Firm LLC
- Past President, Minnesota Association for Justice
- Member, Association of Trial Lawyers of America Board of Governors
- Past President, American Board of Trial Advocates, Minnesota Chapter
- J.D., Drake University Law School
- B.A., Iowa State University

Admissions: Minnesota

Mark Kosieradzki Minneapolis, MN, is a nationally recognized trial lawyer. During his 44-year career Mark has joined trial teams throughout the country in a wide variety of wrongful death and catastrophic injury cases. In recent years, Mark's practice has focused primarily on sex abuse and nursing home abuse cases.

CNN featured Mark's work on sexual abuse in nursing homes.

The Minneapolis Star Tribune described him as "one of the nation's most feared elder abuse litigators." His landmark civil right case on behalf of an incarcerated woman resulted in the application of section 1983 protections to detainees.

Mark is recognized in "Best lawyers in America" and is certified as a Civil Trial Specialist.

Known as one of the country's leading authorities on deposition technique, strategy and law, Mark has published the hornbooks for depositions: *30(B)(6): Deposing Corporations, Organizations & the Government 2nd ed.* and *Deposition Obstruction: Breaking Through*. Together with his partner, Joel Smith, they wrote the leading book on Nursing Home litigation, *Nursing Home Case: When Caregivers Stop Caring*.



WEBSITES

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