

TIMED AGENDA

START - STOP	TOPIC	LENGTH
12:30 - 12:50	Expert Witness Selection: <ul style="list-style-type: none"> • Reviewing qualifications • Evaluating their communication skills • Background checks 	20
12:50 - 1:10	Preparing Your Witness for Deposition and Trial	20
1:10 - 1:43	Using Your Witness in Trial	33
1:43 - 1:52	Q&A	9
TOTAL MINUTES: 73 MIN AND 9 MIN Q&A		

Program Start Time: 12:30 PM PT

Program End Time: 1:52 PM PT

EDUCATIONAL MATERIALS

Simon, John. (2023) *Selecting and Presenting a Bulletproof Expert Witness*, PowerPoint, (41 Slides)

Trial Guides. (2023) *Selecting and Presenting a Bulletproof Expert Witness*, Handout (4 Pages)

TRIAL GUIDES COURSE NO. 230412

DESCRIPTION

An expert witness can make or break your case. If your expert does well, your case is strong; if your expert is weak—and fails to impress your jury—the effects can be devastating.

Trial Guides invites you to learn how to select and prepare your expert witness for deposition and trial with John G. Simon, a seasoned trial attorney and member of the Inner Circle of Advocates. John will discuss several proven methods for selecting and preparing quality experts who can provide the foundation for a winning case.

John will discuss how to identify the known pitfalls that await your expert and how to avoid them with proper preparation. Finally, he will provide several real-life examples of how these selection and preparation methods have been used to build a winning case.

This comprehensive seminar will also cover:

- Reviewing your expert's qualifications
- Evaluating your expert's ability to communicate
- Background checks as well as reference checks
- Discoverability of written communications
- When your expert's opinions were formulated
- Keeping track of materials sent to your expert
- The difference between a consulting versus testifying expert
- Standing your ground and defending your opinions
- Being asked to assume facts not in evidence
- Interpreting expert witness reports

As your expert witness goes, so does your case. A well-qualified and properly prepared expert is one of the most important things you can do to advance your client's case.

PRESENTER

**JOHN G. SIMON**

Trial Lawyer, Managing Partner, The Simon Law Firm, P.C.

Doctor of Jurisprudence, Saint Louis University School of Law, Graduated 1986

◦ Law Review: Saint Louis University Law Journal, 1985-1986

Bachelor of Science, Saint Louis University, *Magna Cum Laude*, 1983

Admissions: Missouri, Illinois, Arkansas, Minnesota

- U.S. District Court, Eastern District of Missouri
- U.S. District Court, Western District of Missouri
- U.S. District Court, Northern District of Illinois
- U.S. District Court, Central District of Illinois
- U.S. District Court, Southern District of Illinois
- U.S. District Court, Eastern Districts of Arkansas
- U.S. District Court, Western Districts of Arkansas
- U.S. Court of Appeals, First Circuit
- U.S. Court of Appeals, Eighth Circuit

John G. Simon's work as Managing Partner at The Simon Law Firm has resulted in hundreds of millions of dollars for past clients. Well-respected in his field, John's career includes several published works, frequent community involvement, and the role of adjunct professor at Saint Louis University School of Law. For 30 years, John Simon has devoted himself to fighting for the victims of negligence in St. Louis and across the nation. John's conviction and passion for the law form the cornerstone of our practice. His belief in the power of hard work, persistence, and dedication allows him and his fellow attorneys to achieve incredible results. Above all, he knows that a group of committed individuals working together can accomplish great things—that's the heart of his firm.

Professional Organizations

- Bar Association of Metropolitan St. Louis Executive Committee, President 2018-2019
- Bar Association of Metropolitan St. Louis Executive Committee, President-Elect 2017-2018
- America's Top 100 Attorneys® for Missouri, Lifetime Achievement
- National Academy of Jurisprudence, 2016
- Bar Association of Metropolitan St. Louis Executive Committee, Vice President 2016-2017

WEBSITE

<https://simonlawpc.com/meet-our-attorneys/john-g-simon>

NOTABLE OUTCOMES

- **\$105 Million** – Products Liability Case Against Bridgestone/Firestone
- **\$42 Million** – Personal Injury Case Against Gateway Hotel Holdings
- **\$32 Million** – Class Action Claim
- **\$25 Million** – Class Action
- **\$20.8 Million** – Vioxx
- **\$18 Million** – Class Action

HONORS

- *Best Lawyers in America*® 2005-present
- *The Inner Circle of Advocates (100 Top Plaintiff Attorneys in the U.S.)* 2014-present
- *Litigation Counsel of America, Fellow*, 2014-present
- *AV*® rated by Martindale-Hubbell® 1996-present